HARVEYS.

SOLERA SHERRY —

BLEND OF AMONTILLADOS

MEDIUM DR

A NEW CHOICE FOR SHERRY LOVERS

Introducing Harveys Medium Dry, a drier Sherry from the makers of Harveys Bristol Cream

Harveys Solera Sherry Medium Dry is a success in the UK and now it's coming to the US for the first time. Just like The Bristol Cream, it has a Royal Warrant from the Queen since 1895, the only Spanish brand with this honor. Perfect with nuts, cheese, pâtés, spicy dishes or on its own. With less sugar and moderate alcohol, it's ideal for low-proof cocktails as well.

| FEATURE | BENEFIT |
|--|--|
| A new Sherry from Harveys, the #1 Sherry in the US and the World, established 1882 | The association to the trusted leader in the category will drive consumer trial and shelf presence |
| Drier than Bristol Cream with high proportion of Amontillado Sherry | Will appeal to new, younger consumers; and an alternative for Bristol Cream drinkers |
| Thermographic label: Harveys logo turns blue when properly chilled | Reinforces to consumers to enjoy either Harveys chilled |
| Medium Sherry has grown from 8% to 26% of Sherry category in 10 years | Significant growth opportunity in a underdeveloped category |
| PR trade and consumer campaign, social media ads and emails to our consumer database | Drives awareness of brand launch with press, trade, and consumers |

JUST THE FACTS:

- ✓ Aged using the Solera system in American Oak Barrels for an average of four years
- ✓ 2/3 less sugar than Cream Sherries
- ✓ Best served chilled

